

## About Dana



After graduating from Mississippi State University with a B.S. in Engineering, Ms. Dorroh's professional career started as a Human Factors & Graphics Specialist for an engineering consulting firm servicing the nuclear power industry. Always driven to own her own company, Ms. Dorroh started her own business in 1987 specializing in CAD drafting, training, and hardware & software sales. In the early 90's, Ms. Dorroh's company, CAD plus, merged with Plain Paper Solutions. Over the next seven years, Ms. Dorroh and her partners grew CAD plus/Plain Paper Solutions to one of the largest, most successful, women-owned businesses in North Carolina. In 1997, IKON acquired two companies owned by Ms. Dorroh and her partners. After the acquisition by IKON, Ms. Dorroh was a General Manager for IKON Office Solutions and continued to run that operation until resigning from IKON in December of 2000. From 2001 to 2006 Ms. Dorroh worked as a consultant to HumanCentric Technologies, a product design services company.

Ms. Dorroh is a shareholder in a variety of early-stage, product and service technology companies and has built her 25-year career with expertise in building, merging and selling businesses. With a focus on corporate development and talent recruitment, she is also an advocate for corporate giving, community service and nonprofit advancement.

Celebrating a decade in business this year, she is the founder and owner of One Source, a firm that specializes in business consulting and the recruitment of architecture, engineering and design talent. One Source helps clients to build the right team, integrate the right technology, and develop the right organization with that team and technology.

With a passion and insight for product innovation and development, Ms. Dorroh regularly mentor entrepreneurs and owner- and investor-backed company executives on performance areas including:

- Sales and Marketing
- Turn Around Diagnosis and Planning
- Operations
- Merger and Acquisitions Facilitation
- Strategic Planning and Implementation

Ms. Dorroh also Co-Founded and serves as Senior Vice President of HumanCentric Performance, Inc., an early stage wireless health and fitness technology company focused on improving the performance and protection of athletes and others who perform in high heat conditions.

Ms. Dorroh's business and corporate development accomplishments include the following milestones:

- 2011 Named One of the Top 300 Businesses in the South, Business Leader Magazine
- Granted patent for HCP's Smart Mouth Guard™
- 2009 One Source named as one of the Top 100 Small Businesses in North Carolina
- Certified by the State of NC and the City of Raleigh as a Minority/Women-Owned Business Enterprise
- 2002 Top 25 Women in Business Award Winner, TBJ
- 2002 Arthur O. Prosser III Outstanding Service Award, Tammy Lynn Center for Developmental Disabilities
- Co-Chair, 17th Annual A Toast to the Triangle benefiting Tammy Lynn Center for Developmental Disabilities
- Future 30 Awards in 1993 and 1995.
- Triangle Fast 50 Awards in 1993, 1994, 1995, 1996, and 2004.

- Led technical team to obtain Top Autodesk Dealer in the U.S. award in 1994, 1995 and 1996.
- Plain Paper Solutions ranked 314<sup>th</sup> on the 1996 *Inc.* 500 list of America's fastest-growing, privately-held companies.
- After being acquired by IKON, managed the growth of the CAD plus/Plain Paper Solutions enterprise to \$9M while protecting profits and cash flow.
- In 1998 for IKON, coordinated the signing of multi-million dollar, multiple year facilities management contracts with commercial and government clients.
- Women in Business Award from *Triangle Business Journal* in 2002.

Ms. Dorroh's community efforts include actively serving on the Board of Directors for The Tammy Lynn Center for Developmental Disabilities ([www.tammylynncenter.org](http://www.tammylynncenter.org)). Serving as Board Chair in 2005 to 2006, Ms. Dorroh continues to be a voice for the profoundly disabled.

Other current philanthropic activities include co-founding Legacy of Joy with her brother and sister. In 2007, Legacy of Joy was formed as a private family foundation in celebration, honor and memory of Ms. Dorroh's mother, Rebecca Joy Tabor Dorroh, who lost her battle to cancer. Its purpose is to combine the smallest of financial gifts in order to make a financial gift of impact to charitable and educational entities. Legacy of Joy also promotes philanthropic activities that focus on 3 areas:

1. Education and enhanced quality of life for developmentally disabled children and their families.
2. Elimination of cancer as a health threat.
3. Advancing the quality of life of women and children



[www.legacyofjoy.org](http://www.legacyofjoy.org)